



GLOBAL COMPETENCE - LOCAL PRESENCE

SWECON AND VOLVO TRUCK CENTER - A UNIQUE ALLIANCE IN THE STOCKHOLM BYPASS PROJECT





Right service – in the right place and at the right time

As one of Sweden's largest infrastructure projects ever, the Stockholm Bypass depends on every contractor and supplier being able to deliver the right service in the right place and at the right time. This creates the necessary confidence and is a condition for the completion of the project – and its success.

The Volvo Group, with head office in Gothenburg on the west coast of Sweden, is one of the world's leading manufacturers of trucks, buses, construction machines and marine and industrial engines with associated financing solutions. In Sweden, the dealers Volvo Truck Center Sweden AB and Swecon Anläggningsmaskiner AB have long experience of supplying Volvo products in secure, functional and tailored transport solutions – complete with a focus on what is most important for the user: availability and total cost.

A uniquely strong offering

Now we are combining all the competence and all the resources within Volvo Truck Center and Swecon in a unique offering that meets all the requirements that the Stockholm Bypass sets on knowledge, quality and delivery precision.

The basis of our offering consists of a complete range of modern, highly efficient construction machines and trucks for all types of work in this extensive infrastructure project. Added to this is the second, absolutely decisive part of our offering: specially developed services provided by a staff of

experienced technicians, service personnel, trainers, supervisors and operators. They are specialists who guarantee that Volvo construction machines and trucks work and deliver day in, day out.

This is what makes our offering not just unique, but also uniquely strong.

WE HAVE MORE TO TELL ...

In this folder you'll find the most important parts of our offering. But we've got more to tell – and questions to answer. Get in touch with us!

An expert on wheels

With around 100 000 employees in more than 190 markets, Volvo is a global group with a brand known all over the world.

Companies within the group are active in different industries and serve different target groups – but with the same objective: to create efficient and sustainable transport solutions. By utilising each other's knowledge and experience, we have been able to develop pioneering products and tailored services – all with a focus on customer benefit. Now, at Volvo Truck Center, Swecon and Volvo Financial Services, we are taking

this cooperation to a new level – so that you as client can focus on your core business.

We know what makes a machine or vehicle into a better solution. We know what's needed to optimise their availability and minimise their total life-cycle cost. Our collective competence makes us a secure partner when your company takes the Stockholm Bypass from idea to working traffic solution.

CONFIDENCE

Our unique broad and collective competence and experience give you a secure offering which, amongst other things, is based on:

- Solid references
- Long experience
- One Group
- Well-established in 190 markets
- Secure companies with stable finances

SPEED

Staying on schedule is more important the bigger the project. Several factors mean that we can act quickly and effectively. These include:

- Attentive organisation
- 24-hour customer reception
- Fast attendance time
- Well-functioning means of contact
- Dynamic service and support

PROXIMITY

Over a long time, Volvo Truck Center and Swecon have built up a well-functioning organisation in the area, with the necessary infrastructure now already in place:

- Good local knowledge
- Well-established in the area
- Mobile service on-site
- Specially trained service technicians
- Large service network in the region

Unique competence on-site

For many years now, Volvo Truck Center and Swecon have played an active part in the development of the Stockholm and Mälaren regions. Our local presence, local knowledge, staff competence and our extended contact network give many advantages for you as customer: rapid response, joint service efforts, 24-hour assistance and simpler means of contact.

The foundation of the operation consists of our almost 180 specially-trained vehicle/service technicians at eleven workshops in the region. Here we give you immediate assistance with almost everything on your machine: repairs, service, spare parts and accessories, as well as cleaning. When you choose a Volvo product, you choose security and profitability. We make sure that this will be for the long term.



Service for maximum availability

In a project as extensive as the Stockholm Bypass, all production resources must work and deliver according to plan. That's why we offer construction machines and trucks with world class performance, safety and environmental awareness, but at least as important is our service and support. Thanks to our knowledge and our services, we can minimise all stops – both planned and unplanned – and thereby optimise work vehicle availability.

We have a service centre that covers the whole region. And you only need one phone number, regardless of your service needs, type of vehicle and time of day. This means that our 30 service vehicles with workshop equipment can always help you quickly, in the right way and on site. We also have a close cooperation with local recovery and machinery transport companies.



CAPACITY

As one of the world's leading manufacturers of secure and functional transport solutions, we can offer you:

- All types of machines and vehicles
- All staff on-site
- Large, well-equipped service workshops
- Night-time opening hours
- Strong back office
- Financing via Volvo Financial Services

QUALITY

For us, quality means a lot more than durable products. By setting high standards for everything we do – both big and small – we can supply functional solutions, e.g. in the form of:

- Specially trained personnel
- High-performance machines and vehicles
- Advanced operator training
- Tailored financial solutions from Volvo
- Global, Swedish brand
- Certified services and products

CARE AND ATTENTION

We help you create a safe workplace with minimal impact on the surroundings – with consideration for people, the environment and machines, amongst other things, via:

- Total responsibility
- Low emission levels
- Good fuel economy
- Competent operators and drivers
- Vision Zero

A safer workplace

The Stockholm Bypass is a project that will be under scrutiny from the general public over a long period for obvious reasons. Maximum safety and minimum environmental impact are fundamental to all building projects, but the project's size and constant proximity to people, buildings and traffic make these factors particularly important in this project.

All of Volvo's construction machines and trucks have unique safety systems and functions which, together with well-trained operators, significantly reduce the risk of incidents and accidents. In addition, the low emission levels of Volvo engines contribute to reducing the impact of the work on the surrounding environment in a very tangible way.



Spare parts, service and support at a few minutes' distance.

With Volvo you are guaranteed extra fast access to spare parts, service and support for your Volvo construction machines and trucks.

- 11 Volvo workshops in the project area – ready to service your vehicles
- 30 service vehicles with workshop equipment, ready to help you on-site
- 180 specially trained vehicle/service technicians

For contact or more information, visit www.swecon.se/bypass or www.volvotruckcenter.se.



VOLVO