



## UPTIME STARTS HERE.

**VOLVO CUSTOMER SUPPORT AGREEMENTS** 





## WHY CUSTOMER SUPPORT AGREEMENTS?

They're the best way to capitalize on your machine investment.

- Volvo-trained dealer technicians know
  the ins and outs of your Volvo machine
  and how to maximize the technology
  better than anyone else. These experts
  can easily detect what to do and when
  to do it, preventing potential costly
  downtime.
- Strategic cost and cash flow control enables you to more efficiently plan your operations to win more business.
- You'll boost your profits when you can focus on what you do best, and let your Volvo dealer focus on what they do best.

Ask your Volvo dealer about which Customer Support Agreement most closely fits your business needs.

## **CUSTOMER SUPPORT AGREEMENTS**

You've made a smart investment by choosing Volvo Construction Equipment. Don't leave the care of your moneymaker to chance — especially today, when uptime is more crucial than ever. Volvo-trained dealer experts use the latest technological advancements to facilitate uptime, lower your operating costs, and increase your return on investment.



## Customer Support Agreements protect your investments. Here's how:

Customer Support Agreements	Blue Agreement (Preventive Maintenance (PM))	Gold Agreement (Includes PM plus repairs)
Serviced by Volvo-Trained Technicians (proactive maintenance approach lowers ownership costs and improves your efficiency)		
Comprehensive Volvo Service Program, Including Inspection of Wear Items and Consumables		
Volvo Analysis Service (includes oil analysis, machine performance/improvement analysis, machine software updates, and basic Volvo diagnostics)	•	
Machine Tracking Information Systems (MATRIS) Downloads		
Customizable Volvo Service Program (customizable with customer)		
Volvo Genuine Parts		•
Documented Service History (improves resale value)		
Consumables Replacement Kit (e.g., bulbs, fuses, etc.)		
Set Price (for better planning, cost control, and more competitive bidding)		
Volvo Lubricants, Designed for Volvo Machines		
Travel and Mileage		
Machine Hours and Service Schedule Tracked by Dealer Using CareTrack®	•	•
All Component Repairs		
Customized Options can be Added to an Agreement (e.g., attachments and advanced diagnostics)		•

