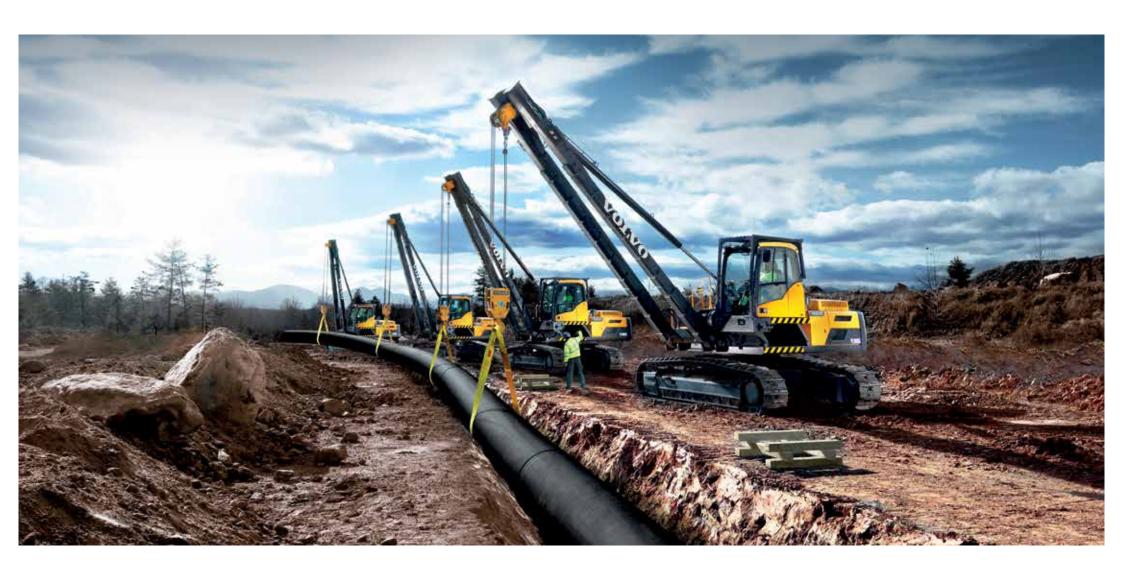
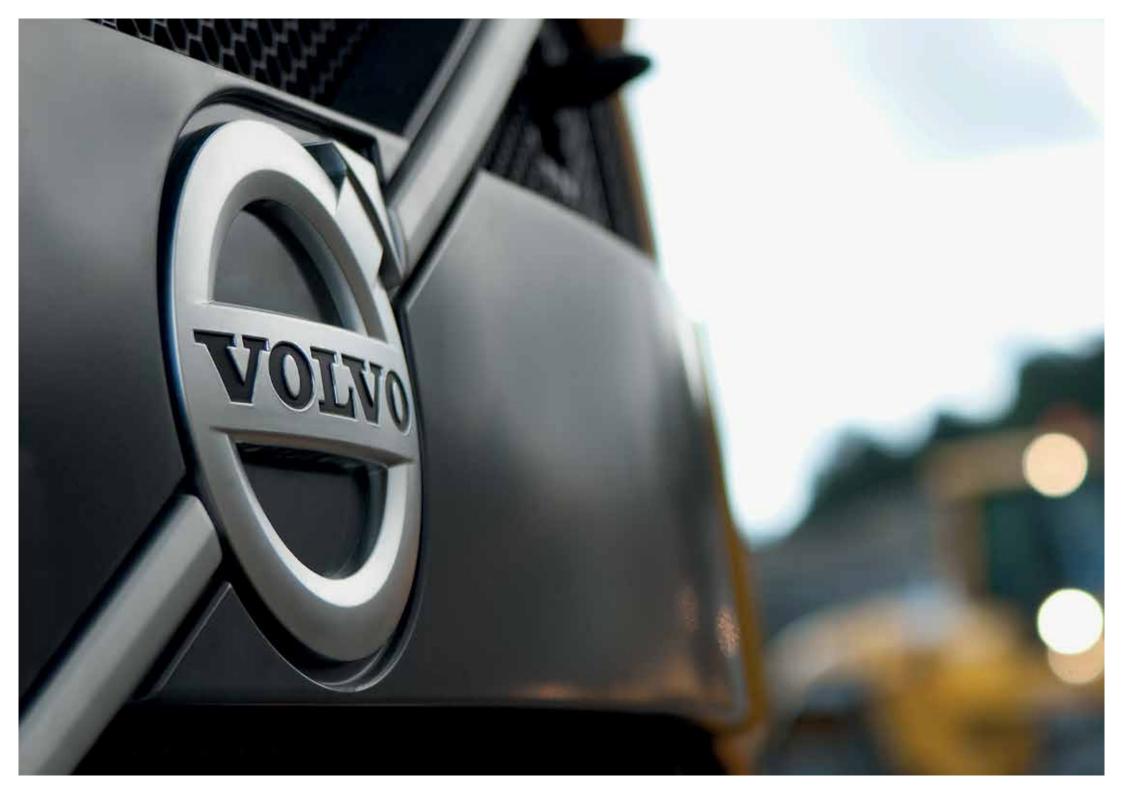
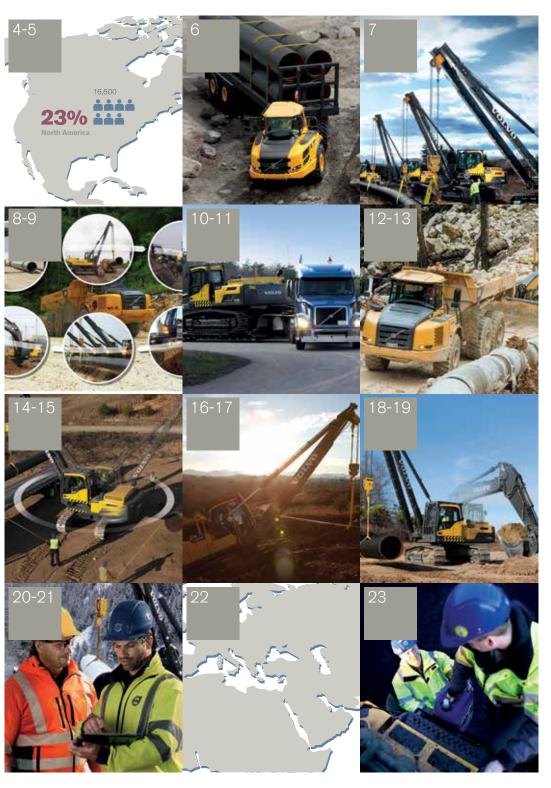


PIPELINE SOLUTIONS







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Serving customers for 180 years...

A strong visionary presence

Volvo Group is one of the world's leading manufacturers of construction equipment, trucks, buses and drive systems for marine and industrial applications. With 115,000 employees, production in 18 countries and a presence in 190 markets, we have the power to make our vision a reality - to become the world leader in sustainable transport solutions.

Strong brands

By selling products under different brands, the Volvo Group can penetrate many different customer and market segments in mature markets as well as growth markets.



Organization

Group Trucks Sales & Marketing Americas

Group Trucks Sales & Marketing **EMEA**

Group Trucks Sales & Marketing and JVs APAC

Group Trucks Operations

Group Trucks Technology

Construction Equipment

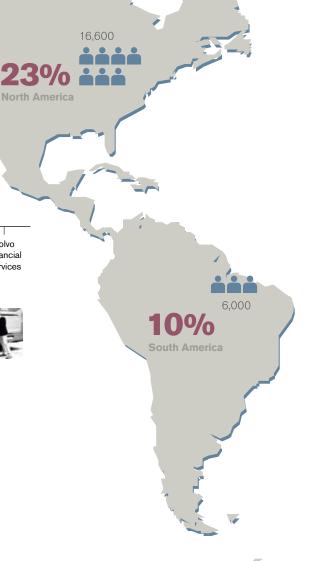
Business Areas

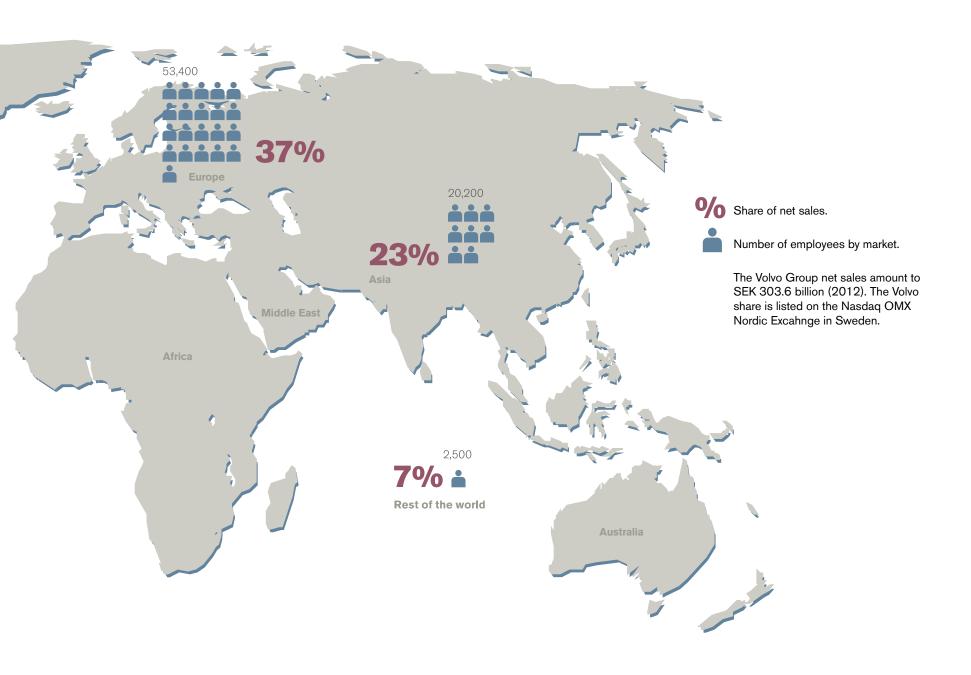
Volvo Financial

Services









Supporting you right down the line

Actively engaged on pipeline projects around the world, you can count on Volvo Construction Equipment.

Our range of excavators, articulated haulers, wheel loaders, motor graders, compaction and utility equipment have helped to lay pipes in the toughest conditions. True, it's our revolutionary, rotating pipelayer concept that has made the industry stand up and take notice. With a unique 360° degree slew capability, load management system and optional boom extension, Volvo pipelayers increase the efficiency and safety of your operations. As a global supplier of construction equipment, our innovative solutions, like the pipe hauler, for example, can revolutionize the way you work.





Our extensive range of equipment supports you right down the line. From preparing the right-of-way, to laying in pipes and all aspects of restoration, Volvo Construction Equipment offers you increased productivity and uptime, with a reduced total cost of ownership.

When you partner with Volvo Construction Equipment you not only get 180 years worth of experience, you also benefit from the strength of the Volvo Group and shared technology. Volvo Truck Corporation includes Volvo, Mack, Renault and UD Trucks. Our products are built to work together for efficient transportation, digging, loading and shorter cycle times.







Quality, Safety and Environmental Care are the cornerstones of the Volvo brand. But they're more than just words. They are the foundations upon which we build our products and services for you, our customer. Our machines are designed to deliver world-class quality, safety in operation and minimize the impact on the environment. With an in-depth understanding of pipeline construction needs, we add value in all your applications. Whatever your needs, we have the right machine and the best solution for the job.

Trust Volvo to be your total and global solution provider.

Note: 2012 year marked 180 years, making Volvo the oldest company in the construction equipment industry.

We understand your needs

1. Mobilization, job site building, right-of-way clearing

When the job gets the go ahead you need to move fast. Our dealer network offers the quick response you need.

2. Pipe handling & stringing

Our articulated hauler chassis concept and pipelayers can handle your pipes quickly and efficiently.

3. Pipe bending

The Volvo pipelayer's 360° slew capability can make short work of positioning your pipes for bending.

4. Trenching

Our excavators can dig your trench whatever the conditions.

5. Welding & inspection

A complex task that requires real experts.

6. Preparing the pipe bed

Volvo excavators and screening buckets are a winning combination in this essential application.

7. Pipe lowering in & tie-ins

If you want the most stable pipelayer with the highest lifting performance, then Volvo is the only way to go.

8. Backfilling, testing & reinstatement

Our wheel loaders and excavators can complement your other machinery to ensure the pipeline is safe and secure.





Wherever you need us, we're there

Once your job gets the go ahead you need the support to ensure you can begin your project on time and complete it on schedule. Our global network of dealers can offer the quick response that you need. From sourcing the correct machine, to creating the right financial package, our dealers can support you right from the start of your project. You'll not only benefit from our construction expertise, but also from the strength of the Volvo Group. From transport solutions to shared technology, we can ensure that your job will be completed efficiently and cost-effectively.



Volvo used and rental equipment

The Volvo Used Equipment Network exists to help you to find the right used machine, of the right quality, for your requirements – and always with the high level of service you would expect from an authorized Volvo dealer. Rental machines are available through Volvo Rents, worlswide.



Volvo transport solutions

For transportation of equipment, materials and personnel you can count on the Volvo Group truck brands – Volvo, Mack, Renault and UD Trucks – or Volvo Buses to do so efficiently. And for moving large quantities of materials, such as pipes, the Volvo articulated hauler chassis concept can be the perfect solution.



Camp construction

Featuring a unique single loader arm design, Volvo wheeled and tracked skid steer loaders deliver superior loading performance and durability found in a traditional skid steer loader design, along with improved visibility, safety and enhanced cab access of a side-entry machine – perfect for camp construction and to help out in the work shop.





The right equipment for the right-of-way

You want to get to the site ready on time. Construction of the right-of-way and work camps requires a huge range of equipment, but Volvo's comprehensive range of on-road and off-road equipment will get the job done efficiently and cost-effectively, especially when time is at a premium.









Volvo Attachments

Loose soil, re-handling material or abrasive rock; Volvo machines and attachments work hand in hand to move almost any type of material. Volvo's experience, together with construction equipment and attachment technology, ensures a reduction in cycle times, increased productivity and lower fuel costs through higher breakout forces and quicker bucket fill times.

Right-of-way construction

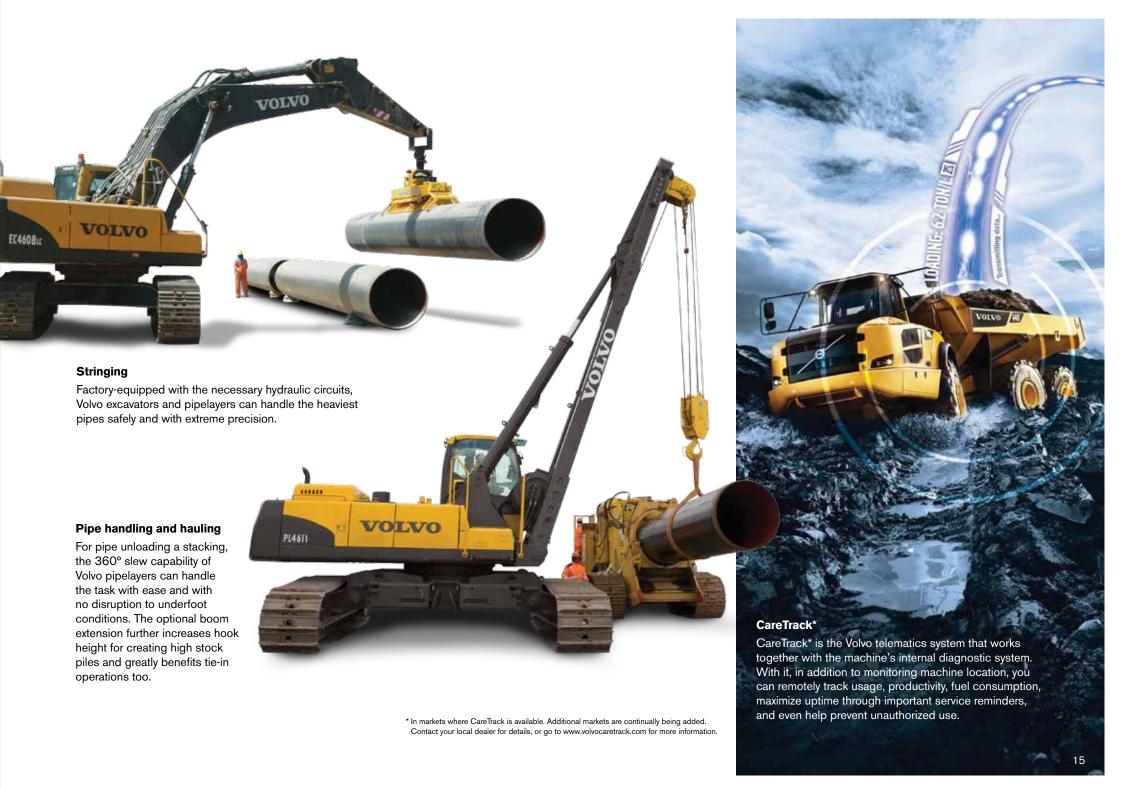
Volvo wheel loaders, excavators, world beating articulated haulers, motor graders and compactors make short work of building the right-of-way.

Right-of-way maintenance

The right-of-way and access roads require constant maintenance to remain fully operational. The powerful, fast and fuel efficient Volvo motor grader can keep your right-of-way clear and easy to use.







Safety is not negotiable

From the initial design phase through to working applications; safety is a priority. Safety is in our DNA. Our pipelayers can work on slopes, whilst retaining stability and the ability to precisely handle loads in a safe manner.



Load Management System

Volvo's unique Load Management System delivers real time machine load information to the operator via an in-cab monitor. Visible and audible warning signals alert the operator and even stop the movements of the machine when the safe load limit is being reached.







Lowering in

Lowering in is a real team effort. Thanks to the high lifting capacity and boom mounted light bars on the Volvo pipelayer – an integral part of the Load Management System – the lowering in foreman and other operators on the line can see the state of the load and take the necessary actions to ensure the safe management of the process. The elevated cab improves visibility into the trench and around the site, further enhancing site safety.







Pipe bed preparation

In rocky conditions, screening buckets harnessed to Volvo excavators or wheel loaders provide the perfect combination



Fast Cycle times





We call it our total commitment to you. It's born from our belief in quality, safety and environmental care. From technical support to financial assistance, our Volvo dealer network can offer you worldwide support. We're more than just a construction equipment supplier. We're a trusted partner to thousands of customers all over the world who rely on us every day.

Volvo worldwide dealer support

Premium machines require premium support. Your Volvo dealer can provide the right solution for you to get the most out of your machine. Maximise uptime, productivity and the long term residual value of your machine.





Volvo Financial Services

Volvo Financial Services provides integrated, competitive financial solutions designed to meet the high demands of our customers worldwide. Because we're part of the Volvo Group, we know all about the machines you rely on every day and we understand the demands of the construction industry.





Customer Support Agreements (CSA)

Volvo CSA's offer service and maintenance with maximum cost control and minimum downtime. The flexible system caters for a range of needs from total repair and maintenance to an inspection program covering vital parts and functions.



Volvo Eco Operator program

Train your operators to be Volvo Eco Operators – a fast and easy way to not only reduce fuel consumption and harmful emissions, but also to reduce wear and tear on your machines. Proper planning and operation by trained operators can make a huge difference – especially to your profits bottom line.



Volvo simulators

Volvo simulators are also available for both training and pre-screening operators on site.

Global reach, local delivery

Volvo dealers are present in every major market in Europe (including Russia), the Middle East and Africa. They are there to support you and your business. From supplying machines to maintaining your operations, they can be a one-stop-shop for your operational needs.

Hundreds of customers across the Europe (including Russia), the Middle East and Africa region use Volvo Construction Equipment to complete their job on time and on budget. But don't take our word for it. Take the word of our customers.







Volvo machines do exactly what they say – they lay and lift pipes, efficiently, accurately and with ease in any conditions thrown at them.

Andrey Merlin, Deputy General Director, Stroymontazh CJSC, Russia.







Key to making the decision to purchase the fleet were the enhanced safety features with which the Volvo pipelayers come as standard.

Roelof van der Merwe, MD Plant at Basil Read, South Africa.



Volvo Construction Equipment

www.volvoce.com