

VOLVO

VOLVO CONSTRUCTION EQUIPMENT

Company presentation | 2024

Building tomorrow

Our purpose is to build the world we want to live in. We passionately contribute to society's prosperity and sustainable development, prioritizing health, safety, and wellbeing.

Through innovation and collaboration with partners, we aim to create a cleaner, safer and more connected world together.



We are guided by our philosophy

Our philosophy unites us, shaping our culture and guiding our actions. It defines our identity and provides a common language, fostering alignment in our thinking, work, and leadership.

Our purpose, values and the three principles are the foundation, guiding us in how to behave when setting our direction and making decisions.

PURPOSE

To build the world we want to live in

VALUES

Customer success | Trust | Passion | Change | Performance

PRINCIPLES

Flow | Continuous Improvement | Perform & Develop



METHODS & TOOLS

RESULTS

Our company



**16,000+
employees**



**SEK 105 billion
in net sales (2023)**

Out of 473 M

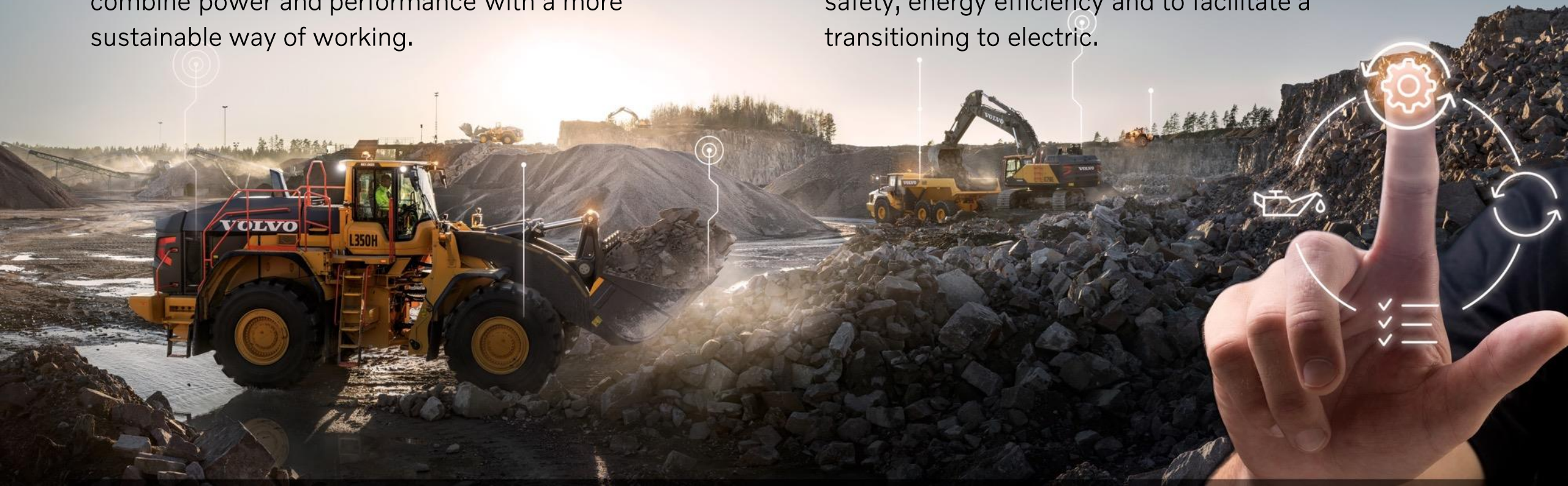


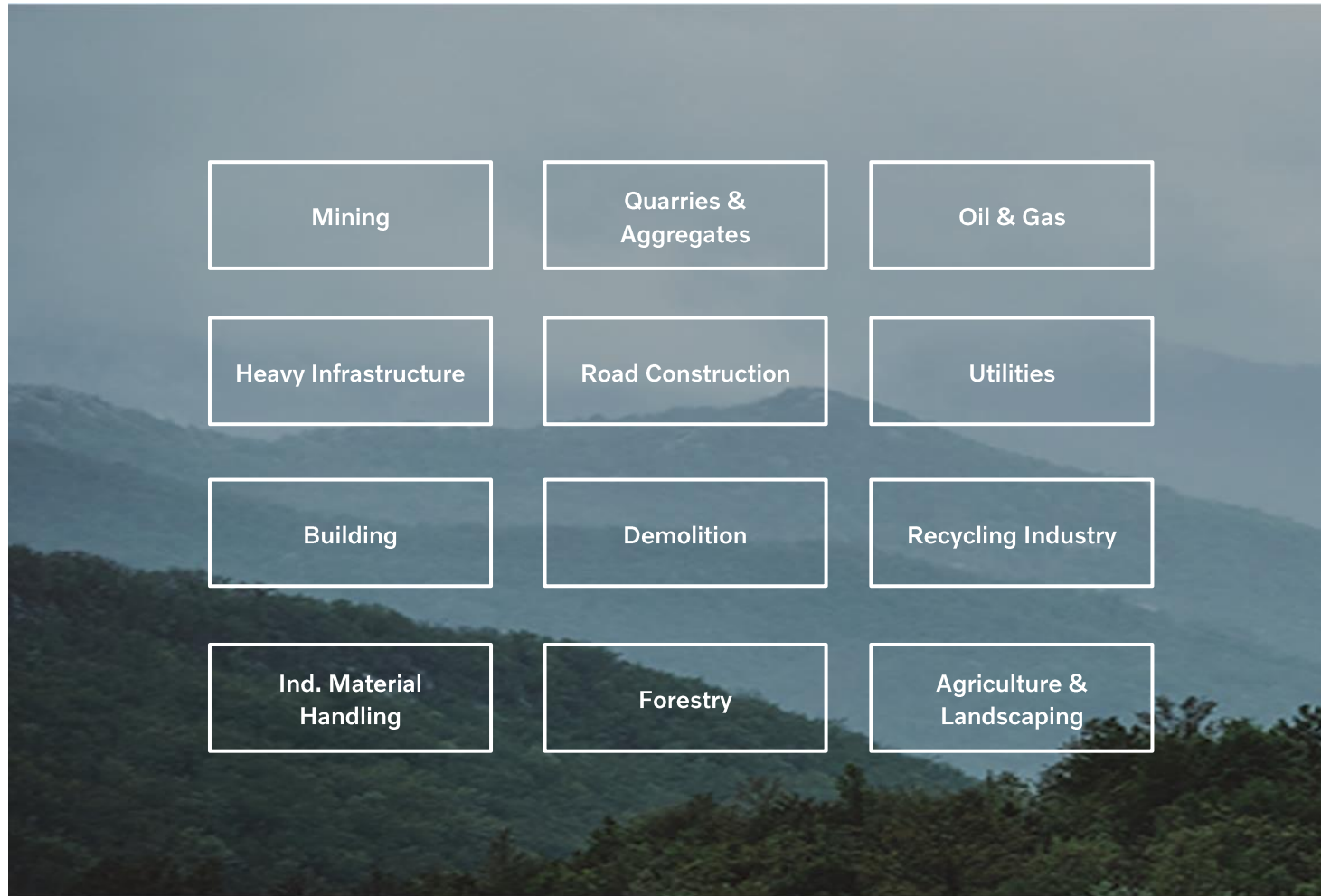
**Present in
180 markets**

We offer our customers a total solutions package

We are a global leader in construction solutions, delivering premium products and services that combine power and performance with a more sustainable way of working.

Our solutions are designed to maximize our customers' uptime and productivity, to enhance safety, energy efficiency and to facilitate a transitioning to electric.





We serve a broad range of segments

We have customers operating within a broad range of segments, all with different characteristics, requiring their own unique machinery and services.

Over the coming decade, all of them will grow their demand for sustainable solutions.

Our three strong brands

Our brand portfolio consists of three distinct brands targeting different customers, segments and markets.



Volvo

One of the world's best known and respected brands within transport and infrastructure solutions.



SDLG

Based in Jinan, China, SDLG provides customers with reliable and competitive construction equipment in China and other emerging markets.

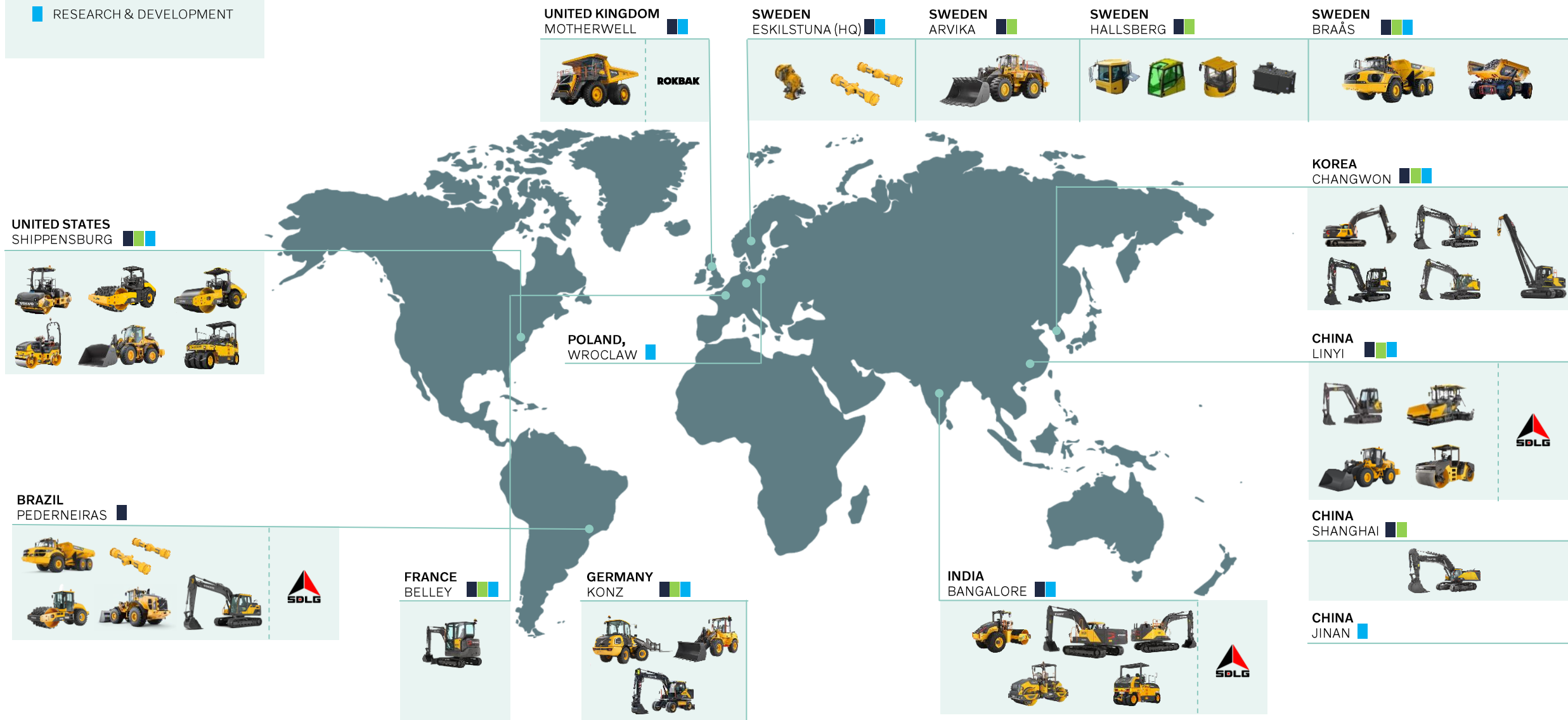


Rokbak

Based in Motherwell, Scotland, Rokbak makes off-highway articulated haulers that are used in mining, quarrying, and construction applications around the world.

VOLVO

- VOLVO PRODUCTION FACILITY
- PRODUCTION OF ELECTRIC MACHINES/COMPONENTS
- RESEARCH & DEVELOPMENT



V O L V O



1832

We have been at the forefront of technological innovation since we were founded in 1832. At the heart of Volvo Construction Equipment lies a commitment to people, sustainability, innovation, and a rich history of pioneering progress. As a global leader in construction solutions, we have a responsibility to continuously strive to find new, better and sustainable ways of working, by leading the transformation with premium products and services that combine business outcomes with care for people and planet, for a better tomorrow.

2030

The world is changing and so are we

We are living in a new era defined by increased urbanization, further digitalization and climate change.

To meet these challenges our long-term ambition is to become:

100%
safe

100%
fossil-free

100%
more productive

Our approach to sustainability



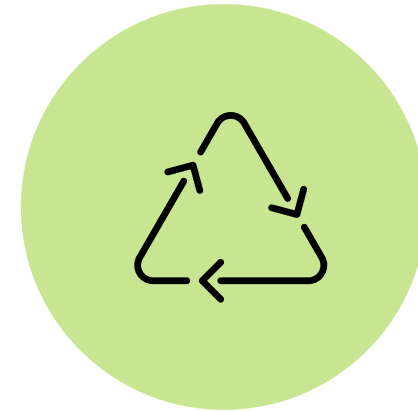
People

We believe health and safety is a priority, human rights respected, and stakeholders must collaborate to build resilient and sustainable societies.



Climate

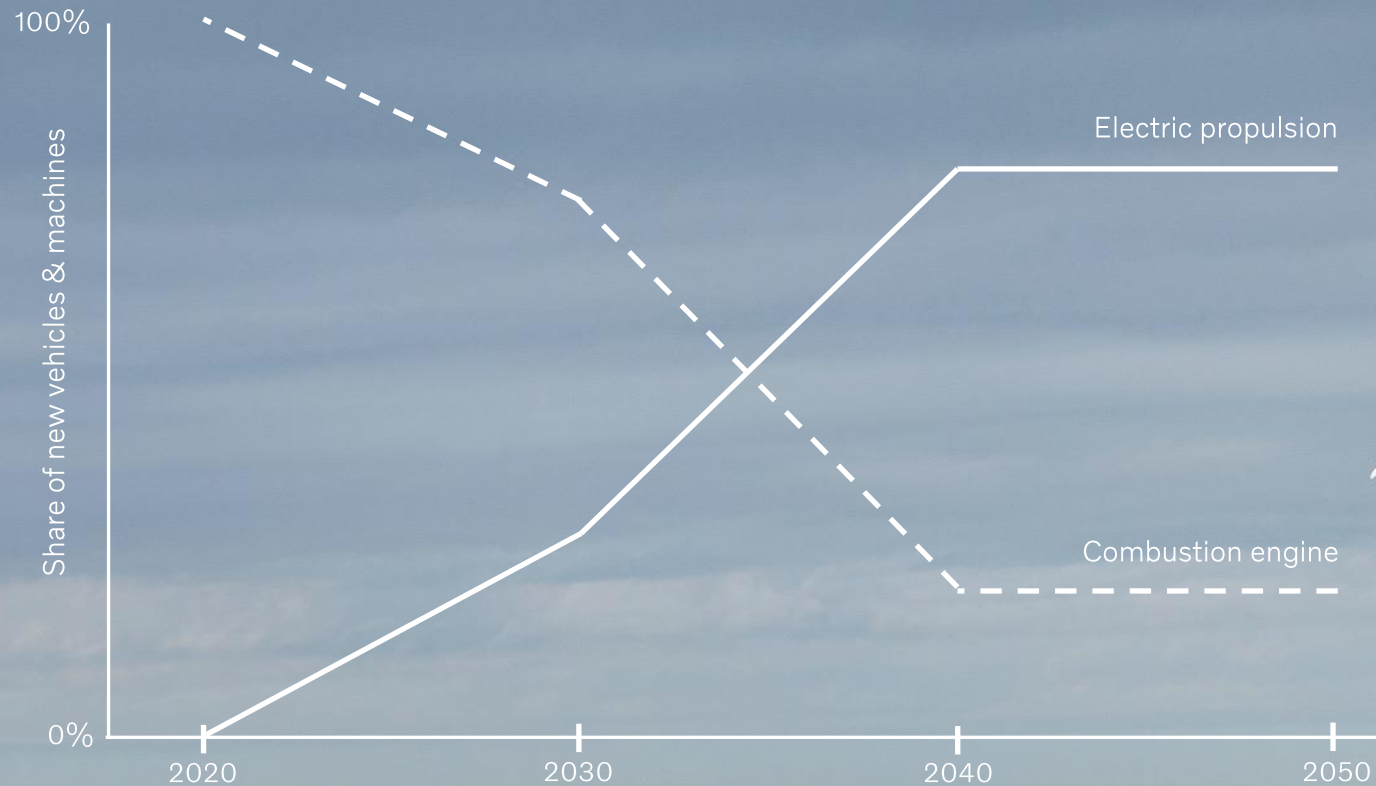
Cutting carbon is critical in meeting the ambitions of the Paris Climate Agreement. We are going further by committing to net zero greenhouse gas emissions by 2040.



Resources

We must fulfil the demands for construction and infrastructure in a way that respects our planet's limited resources.

Accelerating the sustainable transformation to 100% fossil-free fuel



Our ambition is for 100% of our products to be driven by **renewable fuels** by 2040.

To contribute to an emissions-free future, there will be a **steady shift into electric propulsion**, and combustion engines will run on biofuel.

A plan validated by science

Our plan to reach net-zero value chain greenhouse gas emissions by 2040 is backed up by science.

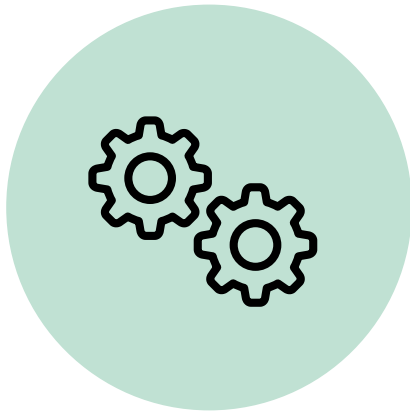
The Science Based Targets initiative enables us to set emission reduction targets in line with leading climate science.

These targets are in line with what the latest climate science deems necessary **to meet the goals of the Paris Agreement** – to limit global warming to well below 2°C above pre-industrial levels and pursue efforts to limit warming to 1.5°C.



Accelerating the transformation through partnerships

Partnerships and collaborations is key to accelerate the transformation through knowledge sharing, infrastructure, and supply chain development.



Industrial partnerships

To rapidly commercialize fossil-free solutions for each and every customer, we need to form strong partnerships with like-minded experts.



Societal partnerships

We are capable of leading the sustainable evolution for the benefit of all, through powerful collaborations that influence far beyond our industry.



Academic partnerships

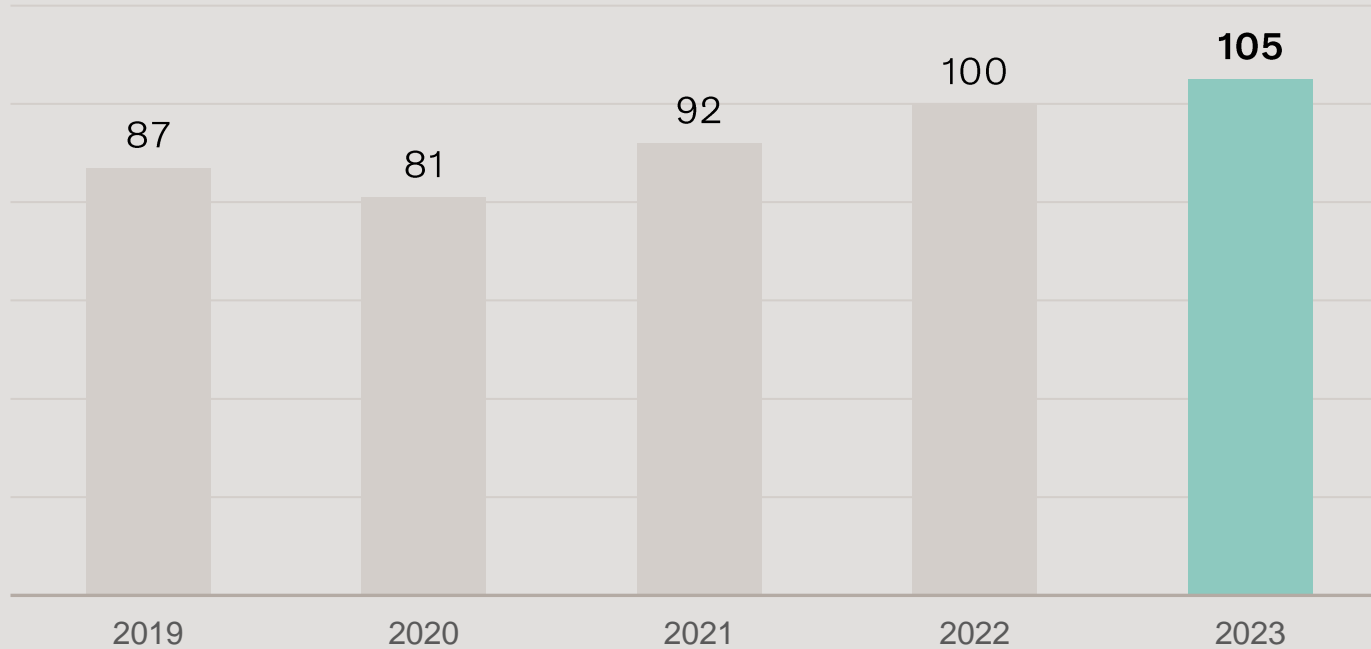
Challenging students to bring new perspectives while inspiring ourselves to think in radical new ways.

Finance & Organization

Net sales & adjusted operating margin

Construction Equipment's financial performance 2019–2023.

Net sales (BSEK)



Adjusted operating margin

2023: 16,2%

2022: 13,2%

2021: 13,3%

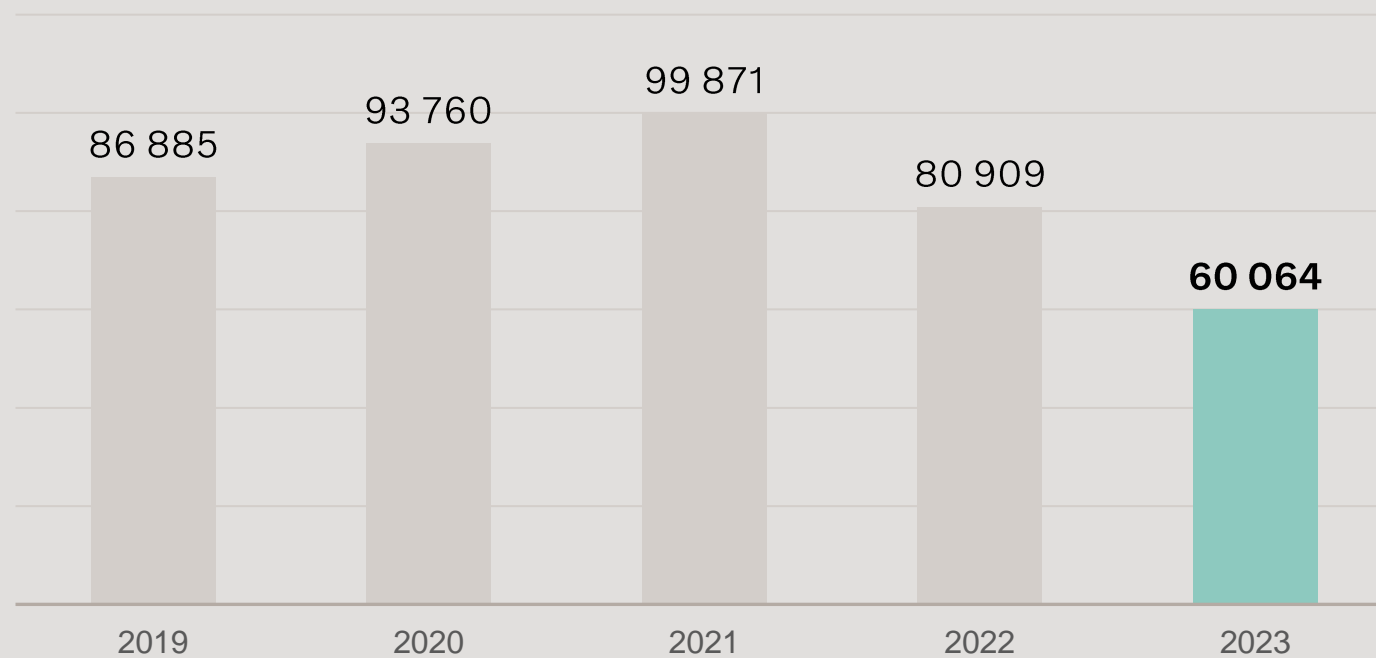
2020: 12,4%

2019: 13,4%

Deliveries

Construction Equipment's deliveries 2019–2023

Number of construction equipment



Whereof electric

2023: 895

2022: 598

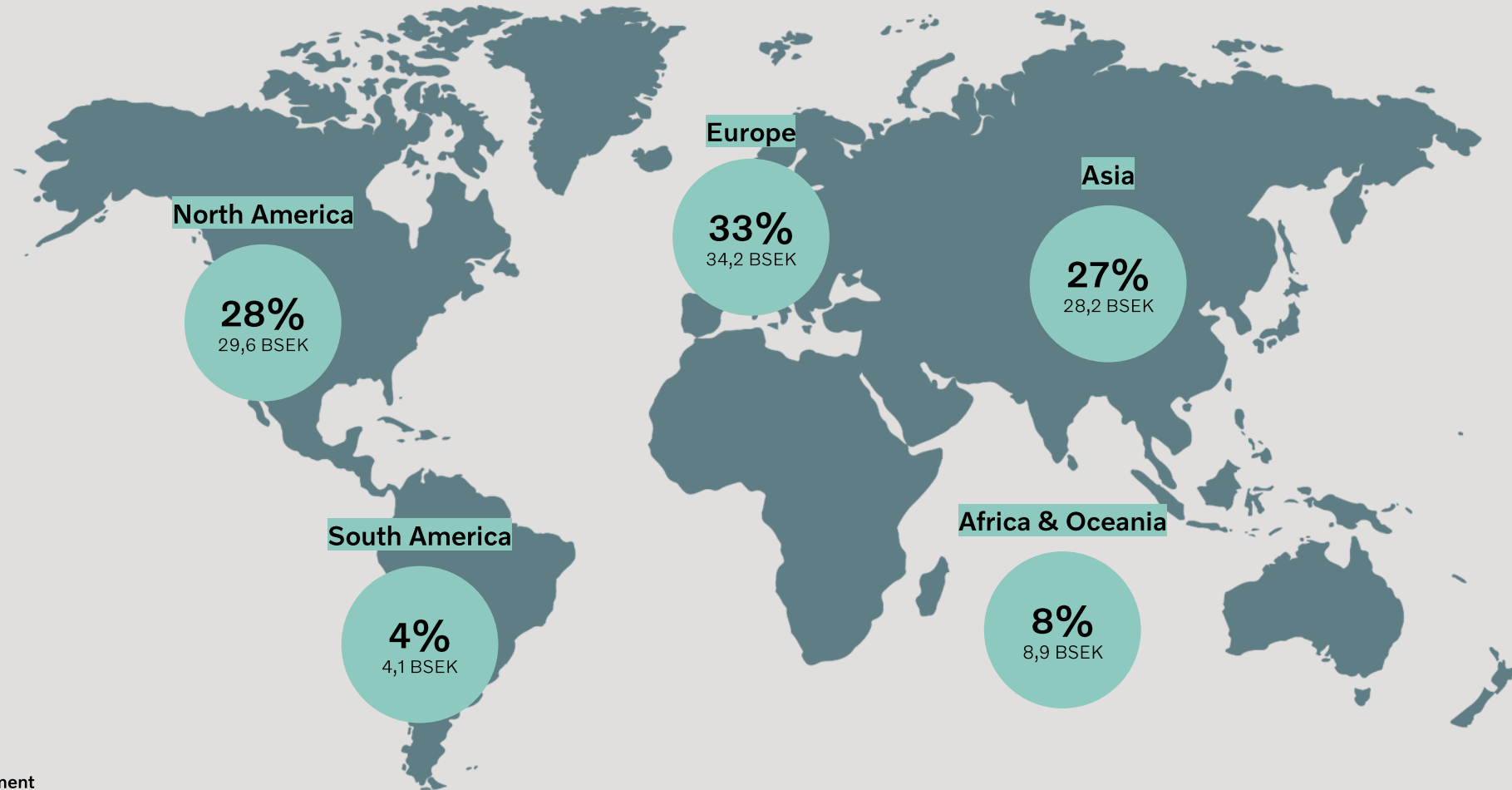
2021: 321

2020: 12

2019: -

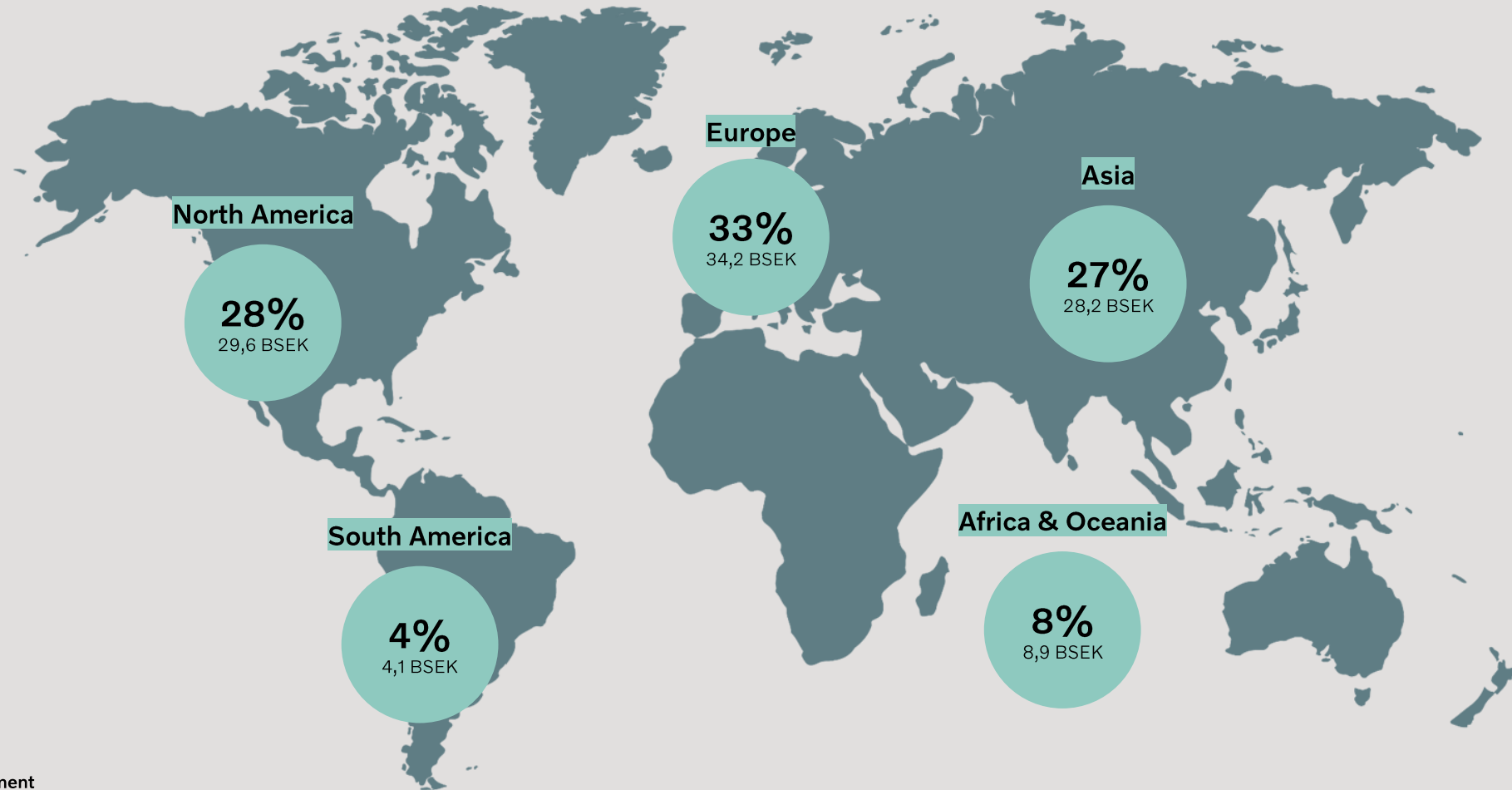
Share of total net sales

Construction Equipment's share of net sales by market, 2023.



Share of total net sales

Construction Equipment's share of net sales by market, 2023.



Executive Management Team 2024



Melker Jernberg
Head of Volvo CE

Bianca Schütze
Executive Assistant

Mats Sköldberg
Head of Technology

Klara Eiritz
Head of Finance

Jonas Bergstrand
Head of Legal

Jay Parker
Head of Digital & IT

Scott Young
Head of North America



Kamel Sid
Head of Operations

Carl Slotte
Head of Region Europe

Tomas Kuta
Head of Region Asia

Ann-Sofie Räftegård
Head of People & Culture

Peter Jordansson
Head of Purchasing

Bill Law
Head of Communication

We are part of the Volvo Group

The Volvo Group is headquartered in Gothenburg, Sweden, employs more than 100,000 people and serves customers in almost 190 markets. In 2023, net sales amounted to SEK 553 billion (EUR 48 billion). Volvo shares are listed on Nasdaq Stockholm.

Volvo Group in short

Trucks, buses, construction equipment, power solutions for marine and industrial applications, financing and services.

Founded in 1927 | Headquartered in Gothenburg

100,000 employees | 190 markets

10 business areas | 12 brands

Sharing resources and technology

Safer, cleaner and more productive



VOLVO

BUILDING THE WORLD WE WANT TO LIVE IN



V O L V O