

# Driving prosperity worldwide as part of the Volvo Group

Volvo CE is part of Volvo Group, a multinational leader in transport and infrastructure solutions.

We deliver innovative construction solutions that drive our customers' success today, while constantly transforming in collaboration with our partners to meet society's needs of tomorrow.







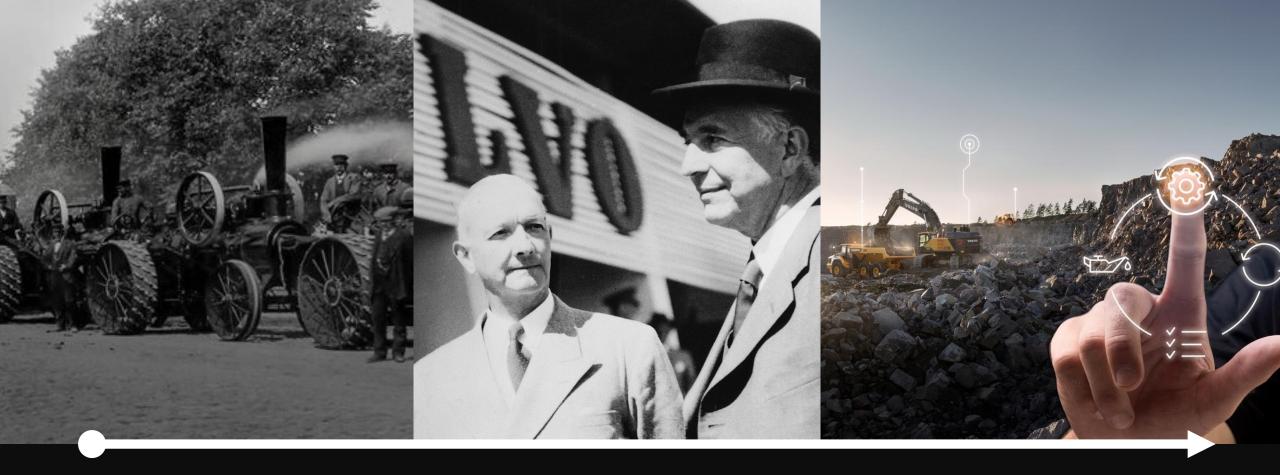


# **Building tomorrow**

We are driven by our purpose to build the world we want to live in.

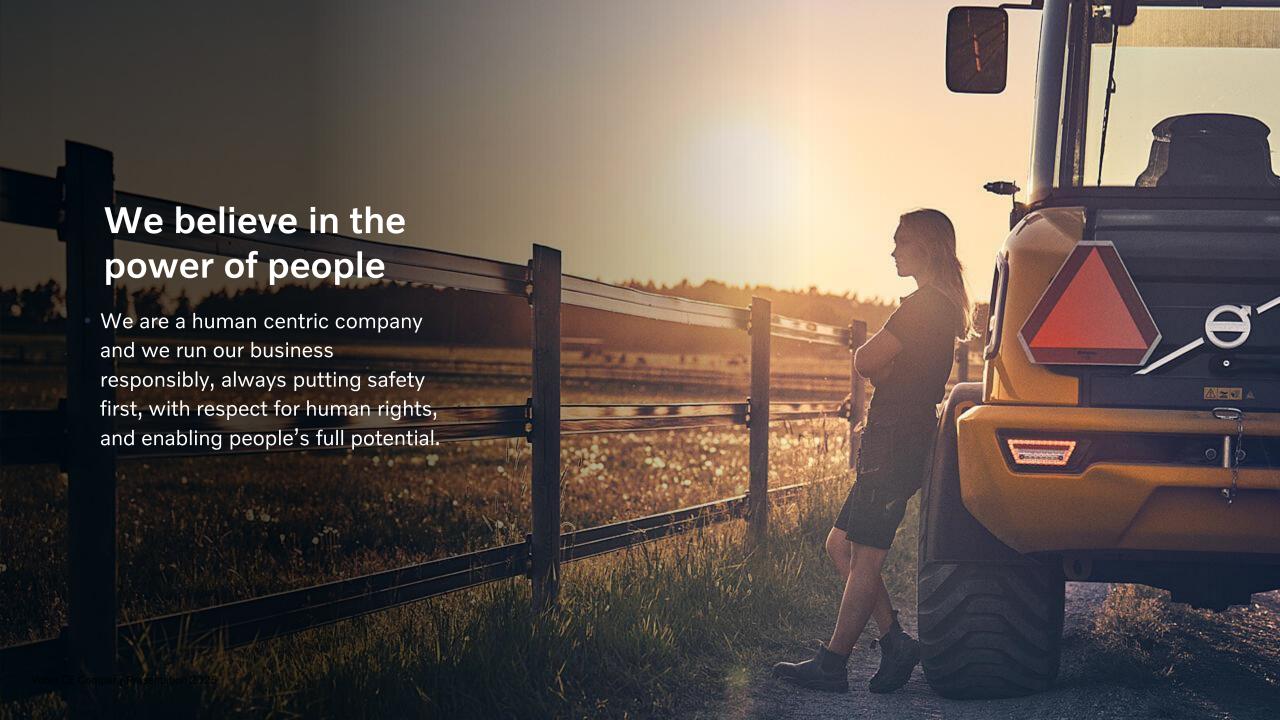
Through innovative infrastructure solutions, collaboration, and passionate people, we contribute to building cleaner, more prosperous societies.

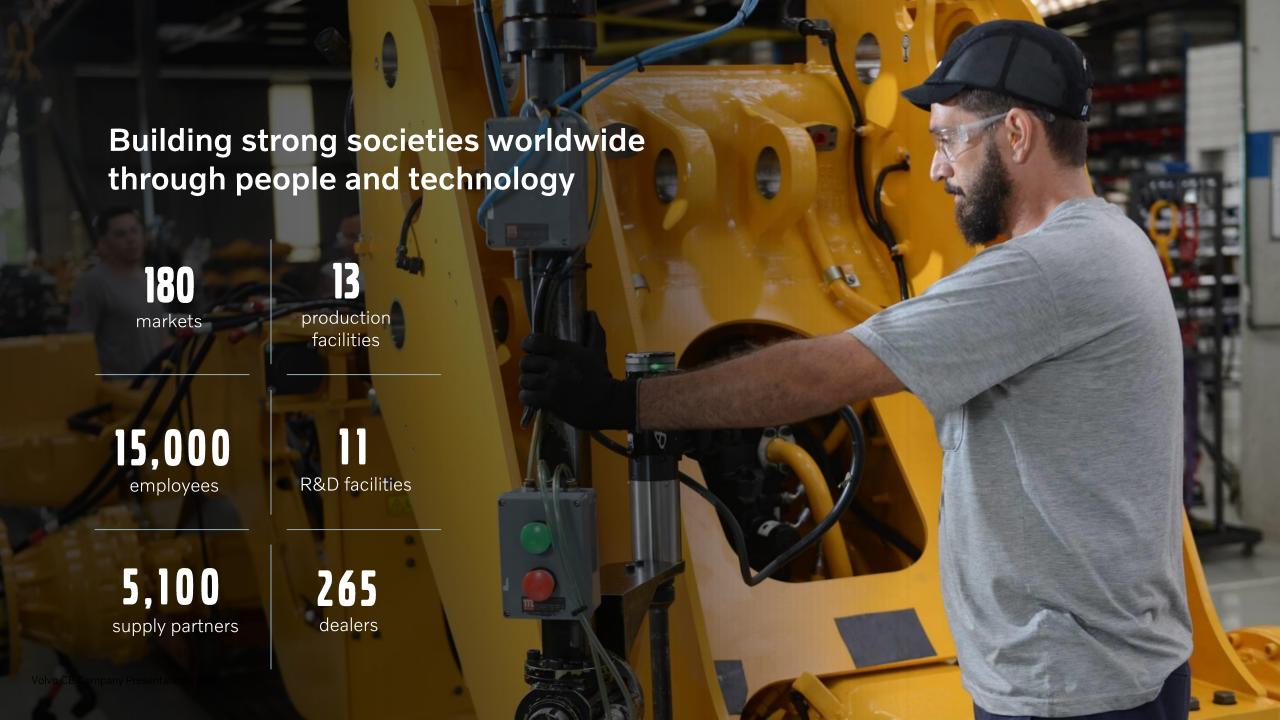




We have been at the forefront of technological innovation since 1832. At the heart of Volvo CE lies a commitment to continuously strive to find new, sustainable ways of working, by leading a transformation that combines better business outcomes with a better tomorrow for people and the environment.

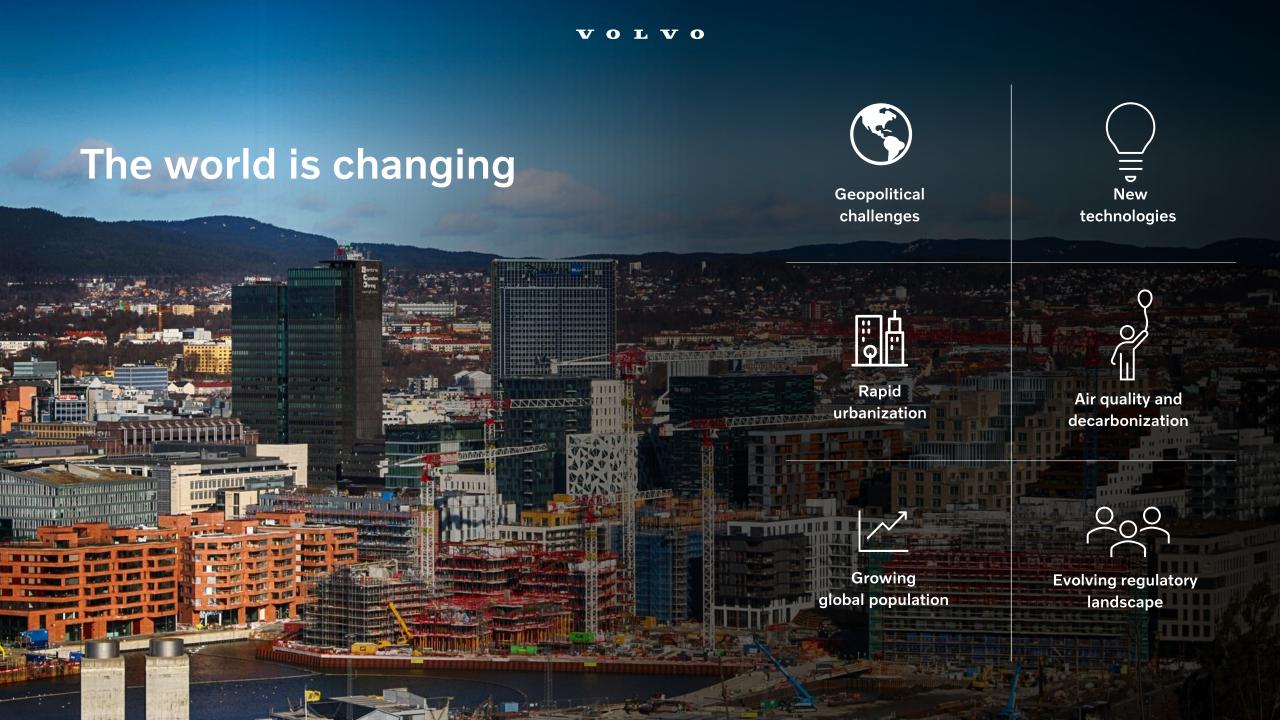
2(1)25

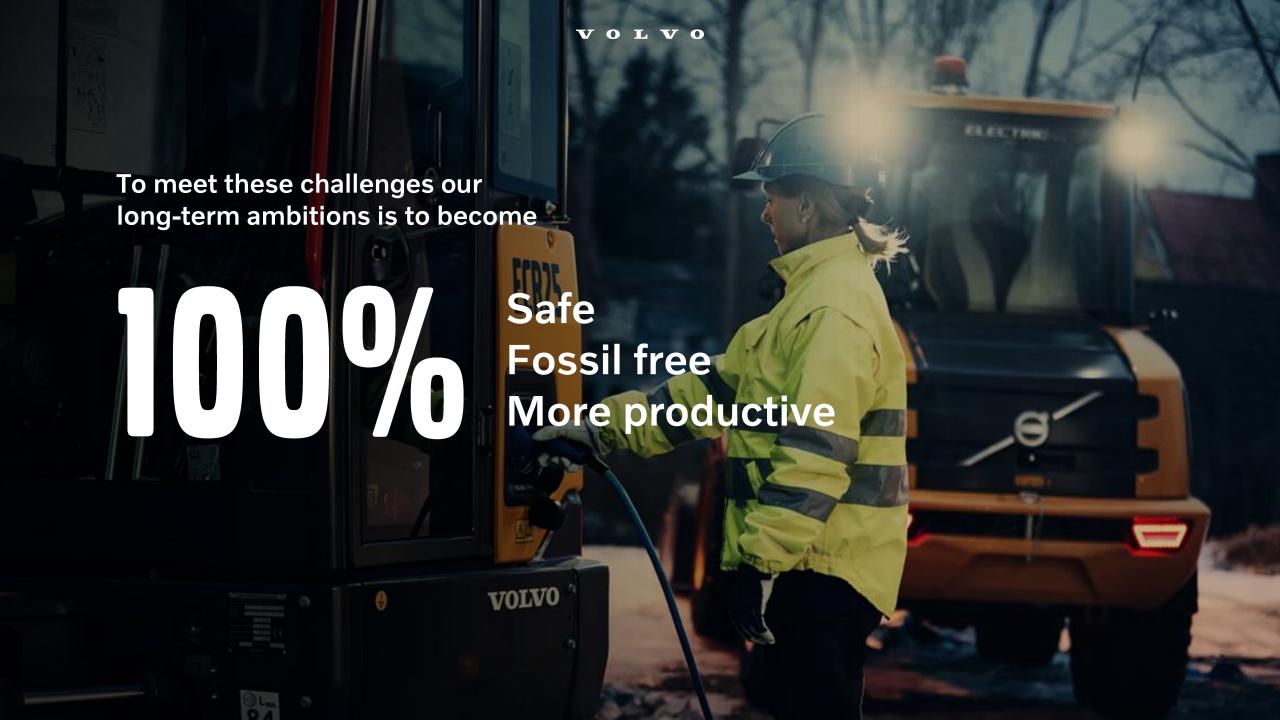




#### VOLVO











# Serving customers in a broad range of segments



Our customers operate within various segments, all with different characteristics, requiring their own customized solution.



# Our three strong brands

Our brand portfolio consists of three distinct brands targeting different customers, segments and markets.



# Volvo

One of the world's best known and respected brands within transport and infrastructure solutions.



# **SDLG**

Based in Linyi, China, SDLG provides customers with reliable and competitive construction equipment in China and other emerging markets.



# Rokbak

Based in Motherwell, Scotland, Rokbak makes off-highway articulated haulers that are used in mining, quarrying, and construction applications around the world.

Together towards

# 

in the construction industry

#### VOLVO

# To make our industry fossil-free we must explore multiple technologies



Powering clean, quiet and efficient job sites



Providing continuous power for high-efficiency operations



Making the combustion engine part of a net-zero emissions future

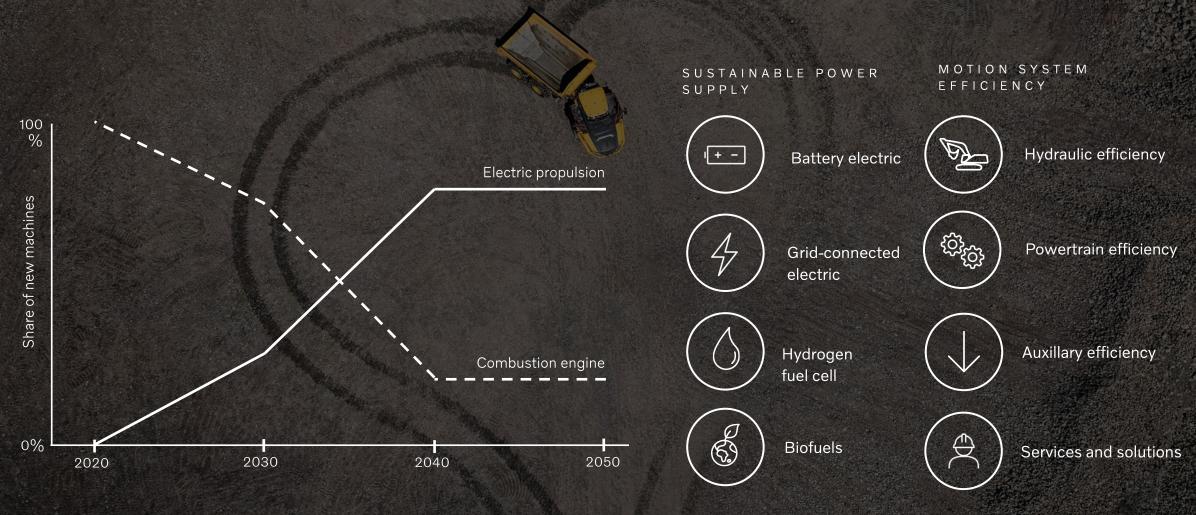


Exploring the potential in heavy-duty applications

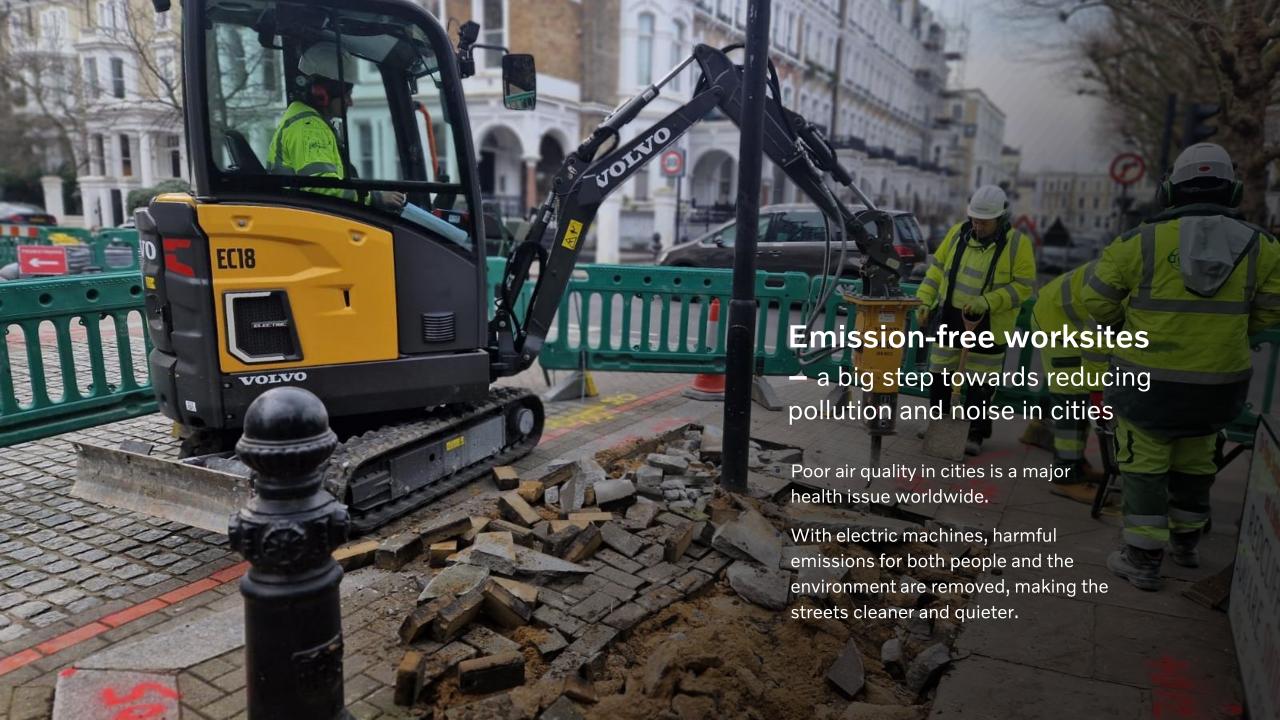
 $\downarrow$ 

For greater efficiency across all solutions, our machines utilize **motion energy recuperation.** We also strive to improve our customers' efficiency with our **holistic site solutions**.

# Acting to enable all customers to transform







# Charging construction equipment made easy











# Collaborative approach to move ahead

We cannot work in silos – every part of the value chain must come together to drive meaningful change. Collaboration is key to tackling today's opportunities and challenges, combining technology with innovative thinking and different perspectives.

Together, we can create value faster and better.



**Partnerships** 



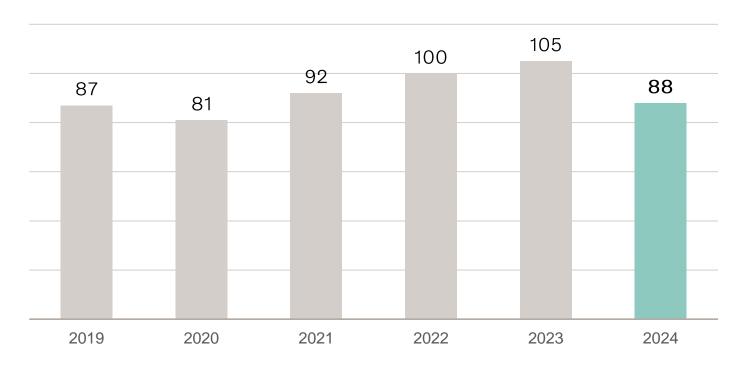
Co-creation and acceleration



# Net sales & adjusted operating margin

Volvo CE's financial performance 2019–2024

# Net sales (BSEK)

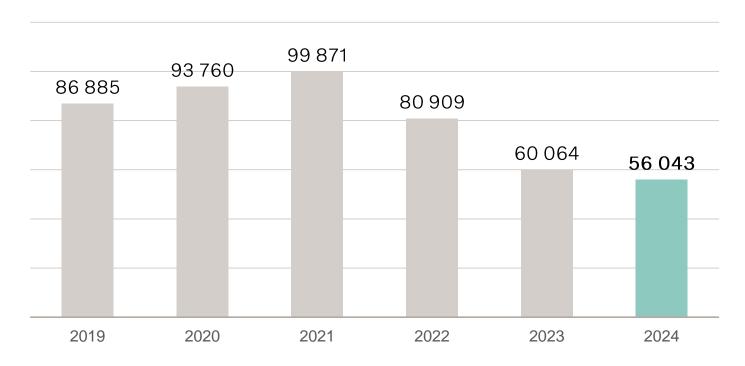


2024: 14,4% 2023: 16,2% 2022: 13,2% 2021: 13,3% 2020: 12,4% 2019: 13,4%

# **Deliveries**

Volvo CE's deliveries 2019–2024

# Number of construction equipment



### Whereof electric

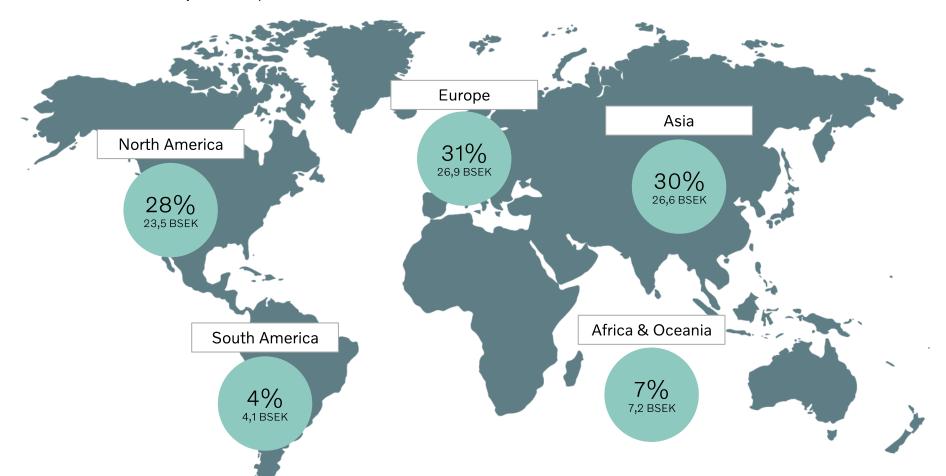
2024: 2,067 2023: 895 2022: 598 2021: 321

2020: 12

2019: -

# Share of total net sales

Volvo CE's share of net sales by market, 2024



# **Executive Management Team 2025**



Melker Jernberg Head of Volvo CE

Bianca Schütze **Executive Assistant** 

Mats Sköldberg Head of Technology

Klara Eiritz Head of Finance

Jonas Bergstrand Head of Legal

Jay Parker Head of Digital & IT

**Scott Young** Head of North America



Head of Communication

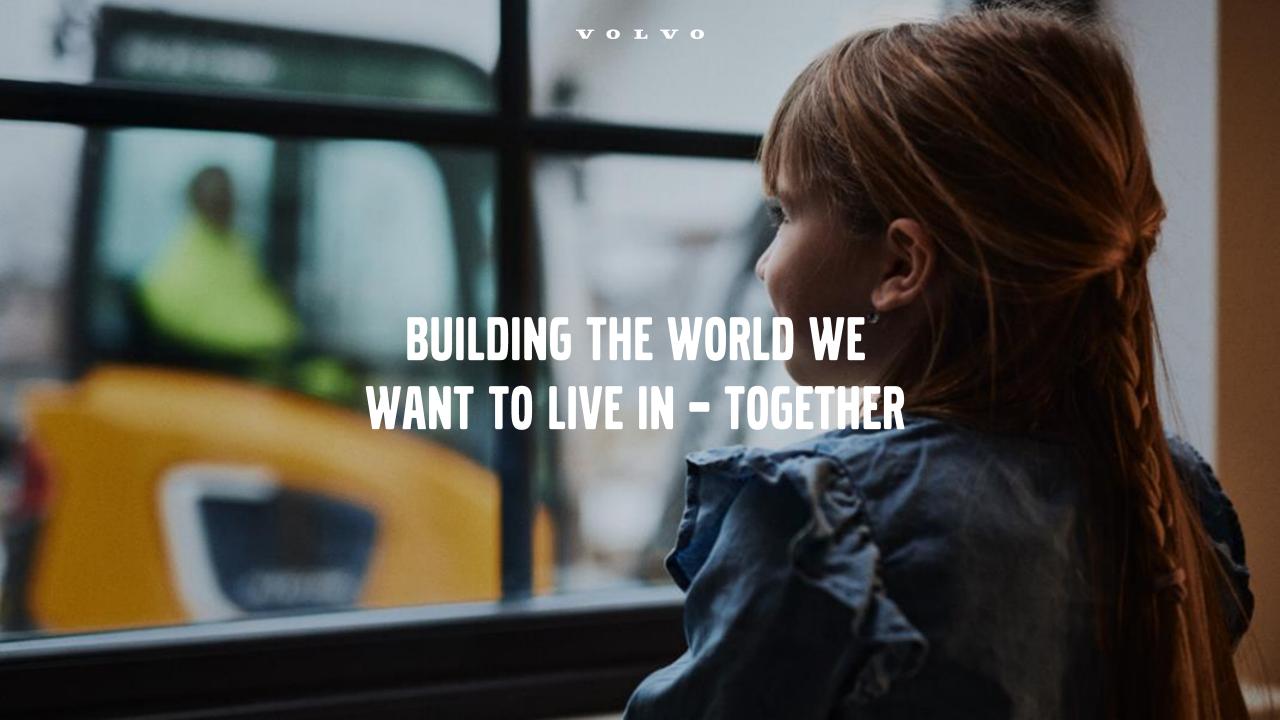
Head of Region Europe

Head of Region Asia

Head of People & Culture

Head of Purchasing

**Head of Operations** 



# VOLVO